



the
cloud platform
for
sap business one

ClouDiaX, what is it?

ClouDiaX is the full managed cloud platform for SAP Business One on MS SQL and SAP HANA.

40* €/ \$ per user per month “no setup costs”

SQL and SAP HANA the same price

Both RDP and HTML5 web client

Upgrades & System update included

Security & backups included

SAP Business One Add-on's

Ready-to-run SSP solutions

*profit plan

Choose your plan

You have the freedom to choose the plan that best fits your budget and business needs. Profit plan saves 20% of the annual costs!

Plans	Flex	Base	Profit -20%	Prices per month €/ \$
Payment	monthly	quarterly	annually	upfront
Contract	monthly	annually	annually	

Cloudiax Basis

Basis user	70.00	50.00	40.00	user
Basis device	70.00	50.00	40.00	device

Cloudiax Options

Mobile user	14.00	10.00	8.00	user
Mobile device	14.00	10.00	8.00	device
Application server / web server	63.00	45.00	36.00	Gb ram
Advanced printing <small>New</small>	9.00	6.50	5.20	user
Advanced IoT server	70.00	50.00	40.00	location
Office 2016 standard*	19.00	19.00	19.00	user
SAP Bli integration framework <small>New</small>	175.00	125.00	100.00	service unit
Site-to-site VPN <small>New</small>	175.00	125.00	100.00	site

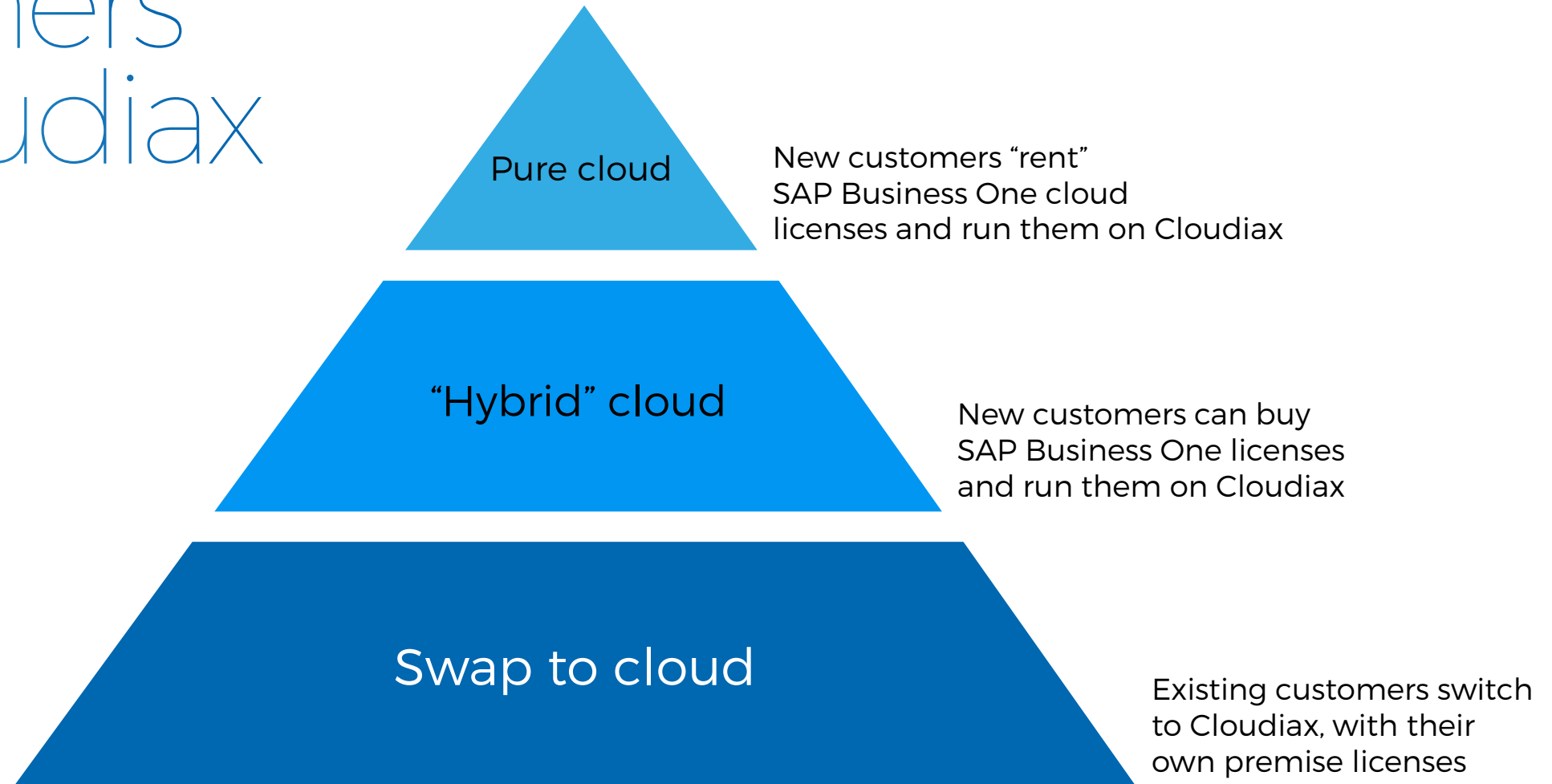
* no volume discount

Distribution of task IaaS vs. PaaS vs. Cloudiax

Full managed Services by Cloudiax				PaaS Services e.g. Portugal Telecom			
				IaaS Services e.g. Amazon			
Access	Security	Additional applications	Applications e.g. SAP B1	Database	Virtualization	Hardware	Data center Tier 3
Fastest access to the Cloudiax network and datacenters	Firewalls, Active directory, SAP Cloud Control Center, Virus protection, Backup, Access systems, Reverse proxy, VPN etc...	Additional managed application SSP solutions and add-ons, II-Server, Portal-Server, Web-Services, etc...	SAP Business One Web client / 'n' managed Terminal-Servers with SAP Business One	HANA#1	VMWare virtualization	'n' dedicated HANA certified-64 Dell Servers	Space, power, cooling, internet connection, etc. (all redundant)
				HANA#2			
				HANA#n			
				'n' SQL Server instances	Microsoft Hyper-V Cluster	'n' Hosts x64 Dell Servers and Dell SSD Storage	

Managed by Partner

How to get customers on ClouDiaX



Why customers want ClouDiaX



No big front investment



Enterprise class IT landscape



Easily extendable



Scalable and flexible



Works anywhere, at any time, on any device



Always up-to-date and secure



Clear and predictable costs



Ready-to-run vertical industry solutions

ClouDiaX focusses 100% on SAP Business One and SAP HANA!

Why partners want ClouDiaX



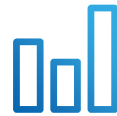
Work with SSP Solutions with less costs



Shorter sales cycle & faster deal-closing



SAP Business One Add-on's



More profit



Cost reduction



No investment in HANA Servers



Clear cost structure



New market possibilities

ClouDiaX focusses 100% on SAP Business One and SAP HANA!

Industry solutions and business apps

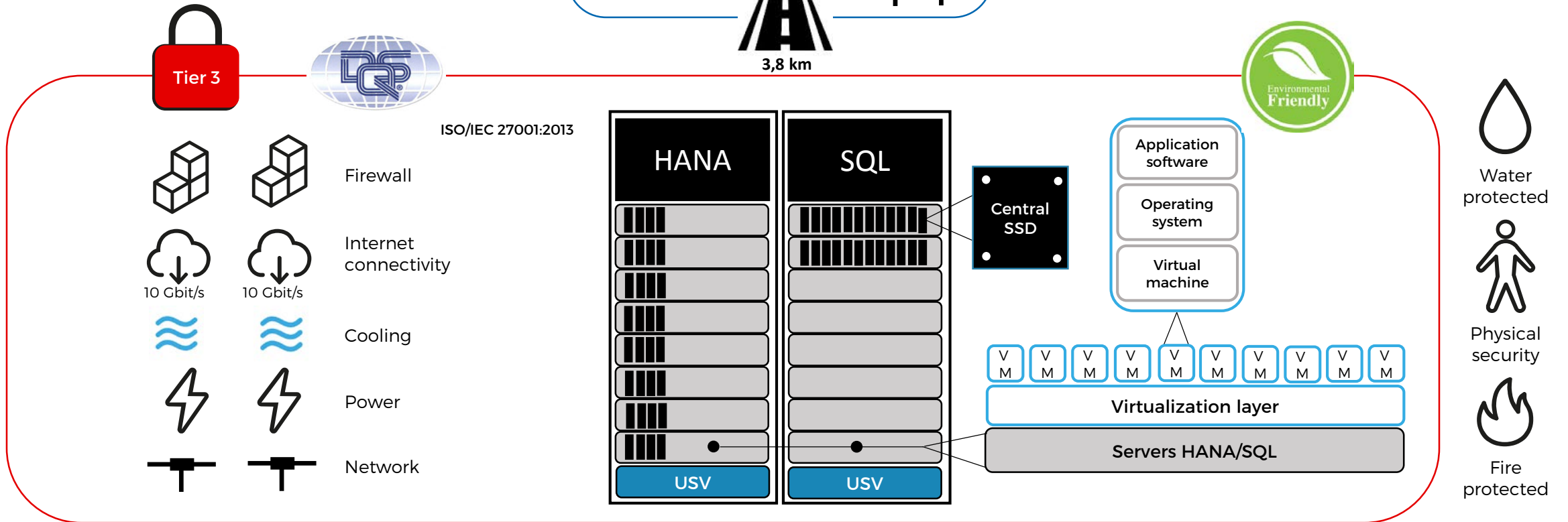
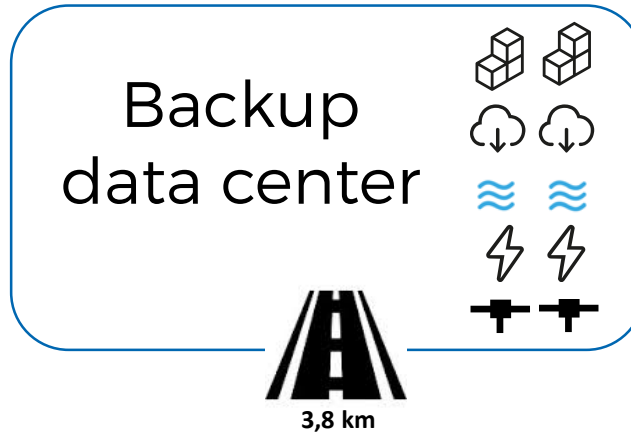
Integrated and ready-to-run

CRM
POS
Customer checkout
Flexible portals
RMA
Quote builder
MRO
Country pack
EDI
E-Commerce
Document management
Warehouse scanning
Web shop connector
Product configurator
Usability pack
Inventory planner
Credit card processing
Warehouse management
Distribution management
Tax automation

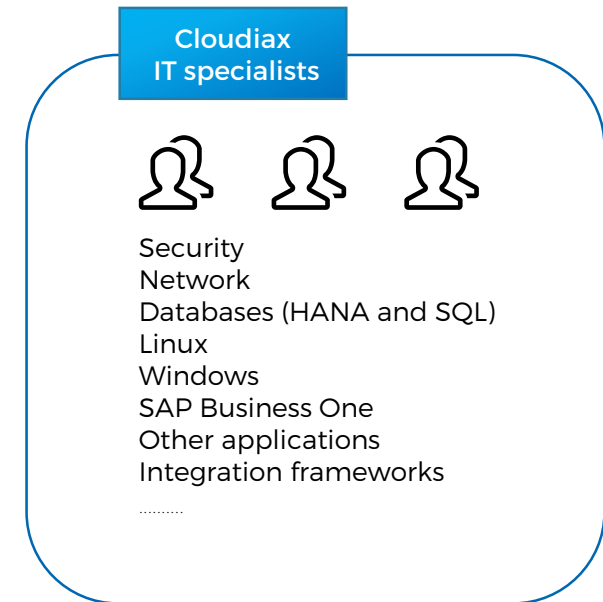
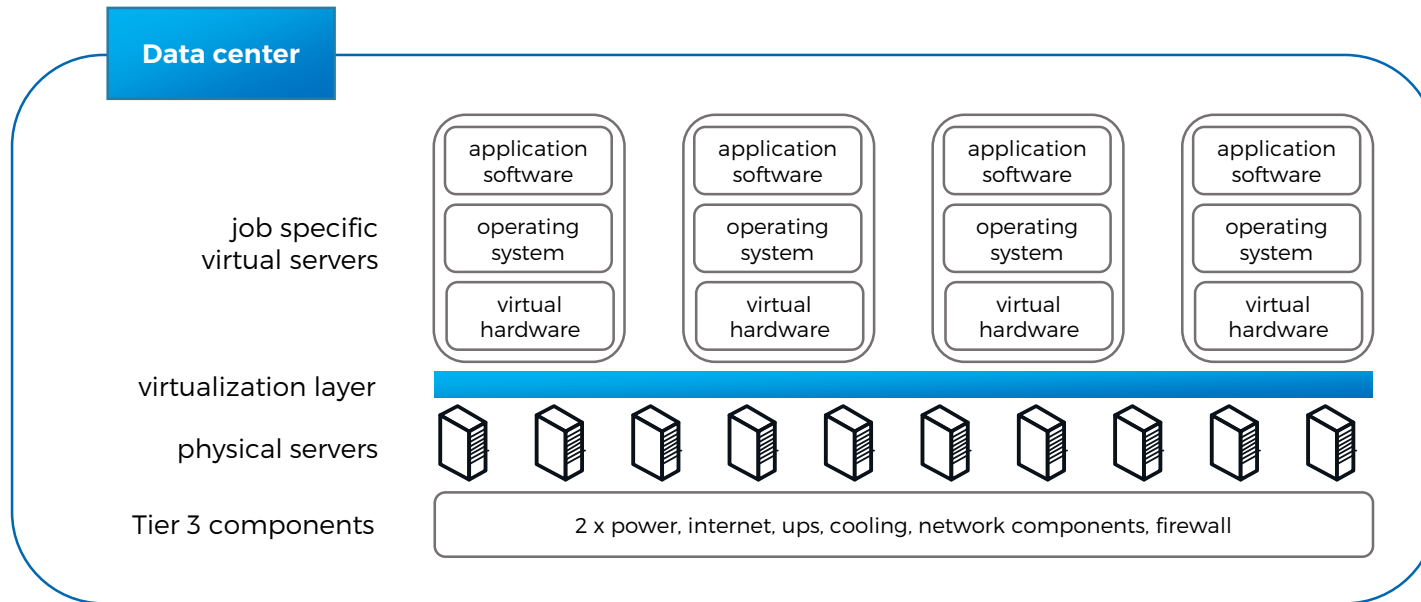
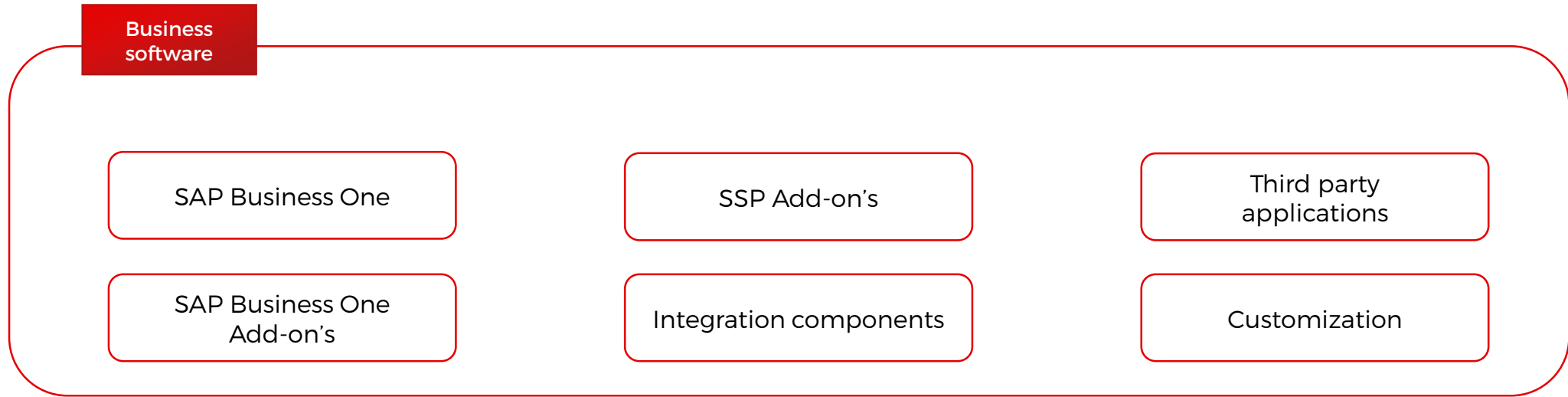
Equipment building
Chemicals
Maritime
Automotive
Aerospace & Defence
Cosmetics
Metal Processing
Plastics Processing
Apparel & Footwear
Retail
Life Science
High-Tech & Electronics
Industrial Machinery
Plant Construction
Engineering Services
Maintenance, Repair & Overhaul
Packaging Services
Warehousing & Logistics
Wholesale
Packaging Products
Food Beverage
Hospitality

ClouDiaX datacenter infrastructure

run SAP Business One
simple and secure in an
enterprise class and secure
high available IT landscape



ClouDiaX application level



YOU can
run it
on CLOUDiaX
IF it runs
on-Premise