

# your customers will be in the cloud, with or without you

Let's step into your customer's shoes. They like to work with SAP Business One, but they certainly don't like SAP Business One to be the work. They want the solution to be simple, fast and cost-efficient. No more complexity. No more worries about massive investments. In a nutshell: your customers want to be in the cloud.

Cloudiax, **offer for your customers an affordable, secure and fast cloud platform**, optimized for SAP Business One on HANA and SQL. [Write us.](#)

## embrace your potential

### **No more big upfront investment**

Cloudiax services are pay as you go, so there's no need for capital expenditure at all. Businesses have minimal project start-up costs and predictable ongoing operating expenses.

### **Cost reduction**

Since you don't need to bother around with servers, software and updates, you automatically reduce your maintenance fees in the cloud. With a pricing per user, the cost structure will always be clear to you and hidden costs disappear.

### **HANA database included**

With Cloudiax, HANA can be used without buying a HANA box or any specialized knowledge.

### **Tested and certified SSP solution with less costs**

Extend SAP Business One easy. Since you don't need to install or maintain industry solutions, you save a lot of time and money. On Cloudiax, all solutions are tested, certified and easy to deploy.

### **Shorter sales cycles**

By defining vertical solutions for customers, they will know exactly what they get and what they have to pay for. The small costs per user dissolve the risks to give it a try.

### **Choose your applications**

Cloudiax is not only a technology platform but a community for SAP Business One VAR partners and SSP partners. The SSP solutions are tested on Cloudiax and after that they are available for all VAR partners in the world.

### **Flexible and scalable**

Scale up and down to meet your organization's requirements. You no longer have to make uncertain investments for the future and neither are you constrained by contracts signed in the past.

### **Never mind the manual**

Neither you or your customers need any cloud expertise. You can focus on how the solution will help you on your mission. The worries about the IT-stuff belong to somebody else.

### **Top quality IT-security**

All data centers are ISO/ICE 27001:2013 certified and have a Tier-3 security level, updated and controlled by our security experts. All accesses are secured by end-to-end encryption and according to the latest standard.

### **Independent working**

You can access your data and applications any-time, at any place on the world, on any device running an internet browser.

### **New market possibilities**

Smaller size deals are still profitable and worth while to go after! Small standardized vertical solutions can be sold faster and more often.

### **Increasing competitiveness**

With cloud services, even the smallest SME's can work with world class IT. If business changes, applications may need to change and with cloud services that's a fast and easy step.

## contact us today!