

Cloudiax by comparison

	Cloudiax	SAP	Amazon	Hosting
Ready to use SAP Business One				
SAP Cloud Control Center	✓	✓	✗	✗
Ready to use SAP Business One on HANA	✓	✓	✗	✗
Ready to use SAP Business One on SQL	✓	✗	✗	✗
Ready to use SAP Business One with Add-On's	✓	✗	✗	✗
Ready to use training environment	✓	✗	✗	✗
Ready to use demo and presentation environment	✓	✗	✗	✗
SAP native HTML5 client	✓	✓	✗	✗
Infrastructure				
Dedicated virtual server	✓	✓	✓	✓
SAP HANA certified infrastructure	✓	✓	✓	✓
Linux	✓	✓	✓	✓
Windows terminal server	✓	✗	✓	✓
Microsoft SQL server	✓	✗	✓	✓
SAP HANA Server	✓	✓	✓	✓
Scalability	✓	✓	✓	✗
Automated performance updates	✓	✗	✗	✗
Automated server updates	✓	✓	✓	optional
Full redundant infrastructure	✓	✓	✓	optional
Security				
Active Directory security	✓	✓	✗	✗
Minimum datacenter availability 99.982%	✓	✓	✓	?
SSL certified access	✓	✓	optional	optional
Backup	✓	✓	optional	optional
Configurable firewall rules	✓	✗	✓	optional
License				
SAP Business One license	BYOL	BYOL	BYOL	BYOL
Windows Server license	✓	✓	✓	BYOL*
Windows RDP license	✓	✗	BYOL*	BYOL*
Microsoft SQL licenses	✓	✗	BYOL*	BYOL*
SAP HANA license (comes with SAP Business One license)	✓	✓	✓	✓
Industry solutions and Add-On				
Tested multi SSP solutions / multi Add-On	✓	✗	✗	✗
SSP supported demo and presentation environment	✓	✗	✗	✗
Support				
Administration rights	✓	✓	✓	✓
SAP updates with test-scenario	✓	✓	✗	✗
SAP Business One know-how at provider	✓	✓	✗	optional
Add-On know-how at provider	✓	✗	✗	optional
Administration (Windows, SQL, Linux, SAP Business One, Add-On) supported provider	✓	✗	✗	✗
Additional services				
Shared marketing know-how for selling SAP Business One cloud solutions	✓	✓	✗	✗
Direct device access (scanner, PDC, etc.)	✓	✗	✓	optional
Enterprise print solution	optional	✗	optional	optional
Additional test environment	optional	optional	optional	optional
Additional server for external solutions (Web shop, EDI, etc.)	✓	✗	✓	✓
Price				
Start at one user	✓	✗	✗	✗
Multi countries	✓	only US	✓	✗
Pay per user	✓	✓	✗	✗
SAP Partner discount	✓	✓	✗	?
No setup fee	✓	✗	✗	✗
Utility				
	93%	52%	36%	20%

BYOL: Bring your own license | * Microsoft SPLA (Service Provider License Agreement) required.